

CORRIDOR COMMUNITY OPTIONS FOR ADULTS
PROGRAM REPORT
2025-2026

During the past year, CCOA continues to operate three social enterprises that teach everyday work skills to participants while at the same time providing valuable services and products to the community.

1. The Thrift Store teaches participants retail skills and provides new and used products for sale at reasonable prices.
2. The Café and catering has been operating at a reduced capacity, waiting for the move to the new building where there will be a proper commercial kitchen. This program teaches food service skills to participants and provides food services to the community.
3. The Wood products department teaches manufacturing and wood skills to participants and provides valuable wood products to customers such as kindling and wood stakes.

CCOA operates an array of other programs:

1. The Day Program provides supports to people who have more complex needs and require more one on one support. This program strives to provide a quality program that enhances people's lives.
2. Home Service To Seniors is a fee for service program with CCOA participants providing services to seniors such as house cleaning, light yard work and companionship.
3. Part of the service for seniors programs is to provide community social events for seniors at CCOA that are also facilitated by CCOA participants. These activities are very popular and spaces for each event are usually full.
4. The Youth Program provides services to younger participants who are transitioning from school and need help with skill and emotional development to prepare them for other programs and services.
5. Transition Programs help those who need additional supports to ease into existing programs. This program provides one on one staff time.
6. A recreation program provides a wide range of recreational activities and events for participants at CCOA and Lantz Residential Programs. This includes regular trips and activities to such places as the East Hants Sportsplex
7. There are multiple field trips to a wide variety of places and provide fun and educational activities.
8. There are many celebrations through the year to commemorate holidays and community activities and events.

CCOA currently supports just over 40 participants and provides additional services to residents of Lantz Residential Programs.

FUTURE PROJECTS

CCOA is very excited to be moving into a new building in 2025. This move has been delayed due to construction issues but is anticipated to happen soon in early summer.

The building will provide a new and fully accessible space that is built to purpose, be bright and comfortable and be energy efficient.

The new thrift store will have a bright commercial space and a new drive up drop off centre for donations. It will be more efficient and will provide a better system to receive items and prepare them for display in the store. A new computerized sales system will be installed and provides training to participants on up to date sales processes.

The café and catering department will have a new commercial space that includes up to date cooking, baking and refrigeration systems. There will be a cafeteria for participants and staff and a café open to the public.

The wood department will have a new space for production, contain a proper ventilation system and an improved receiving and delivery space.

A new paved parking lot and easy entrance points will provide easy access to the building and create a welcoming environment to the public.

The new building will allow for an increase in the number of participants and the development of new programs.

Currently CCOA maintains a list of those waiting for service. It is intended that once in the new building, CCOA will be able to begin to expand capacity and provide services to those who have been waiting. This will be a slow but hopefully steady process as staffing and operational funds increase. With the increase in population in the community, we will be ready to expand services and programs.

Corridor Community Options for Adults

Income Statement 04-01-2024 to 03-31-2025

REVENUE

Sales Revenue

| | |
|----------------------------------|------------|
| Sales Inventory A | 0.00 |
| Sales Inventory B | 0.00 |
| Sales Inventory C | 0.00 |
| Telephone Donations | 0.00 |
| Door-to-door Donations | 42,547.39 |
| Buy a Leaf Donation | 2,000.00 |
| Operating Revenue from Fund R... | 1,206.00 |
| Sales | 1,060.01 |
| Catering | 11,154.34 |
| Thrift Store Sales | 273,217.04 |
| Kindling | 122,055.64 |
| Survey Stakes | 41,872.63 |
| Home Services | 25,823.50 |
| Thrift Store Sales - Clothing | 0.00 |
| Auction | 0.00 |
| Purposeful Products | 1,015.98 |
| Sales Returns | 0.00 |
| Early Payment Sales Discounts | 0.00 |

Net Sales 521,952.53

Client Revenue

| | |
|----------------|------------|
| Client Revenue | 101,587.17 |
|----------------|------------|

Total Client Revenue 101,587.17

Grant Revenue

| | |
|------------------------------------|------------|
| Grant Revenue | 732,625.36 |
| APTEC - Grant Revenue | 0.00 |
| Canada Summer Jobs - Federal... | 4,560.00 |
| Student Summer Skills - Provinc... | 15,645.00 |
| START Grant - New Emp Pos. | 0.00 |
| Youth Grant Revenue | 0.00 |
| Seniors Grant Revenue | 0.00 |
| Total Other Grant Revenue | 20,205.00 |

Total Grant Revenue 752,830.36

Fundraising Revenue

| | |
|---------------------|------|
| Fundraising Revenue | 0.00 |
| Miscellaneous | 0.00 |

Total Fundraising Revenue 0.00

Capital Campaign Reveune

| | |
|--------------------------|------|
| Capital Campaign Reveune | 0.00 |
|--------------------------|------|

Total Capital Campaign Reveune 0.00

Other Revenue

| | |
|------------------------------|----------|
| Freight Revenue | 0.00 |
| Gain/Loss when Invoiced: DO | 0.00 |
| Gain/Loss when Invoiced: GRN | 0.00 |
| Interest Revenue | 6,146.04 |
| Miscellaneous Revenue | 750.00 |
| Government Subsidies | 0.00 |

Total Other Revenue 6,896.04

TOTAL REVENUE 1,383,266.10

EXPENSE

Cost of Goods Sold

| | |
|------------------|------|
| Inventory A Cost | 0.00 |
| Inventory B Cost | 0.00 |

Printed On: 06-04-2025

Corridor Community Options for Adults

Income Statement 04-01-2024 to 03-31-2025

| | |
|---|-------------------|
| Catering Costs | 9,787.07 |
| Day Program | 1,951.82 |
| Thrift Store Supplies | 2,983.71 |
| Kindling Supplies | 24,462.66 |
| Washer Toss Expense | 0.00 |
| Auction | 0.00 |
| Survey Stakes | 3,889.30 |
| Home Services | 15,713.41 |
| Amazon Pallets | 0.00 |
| Shaw Pallet Project | 0.00 |
| Fundraising Expenses | 0.00 |
| Item Assembly Costs | 0.00 |
| Adjustment Write-off | 0.00 |
| Transfer Costs | 0.00 |
| Subcontracts | 0.00 |
| Stipends | 16,841.95 |
| Purchases | 0.00 |
| Purchase Returns | 0.00 |
| Early Payment Purchase Discou... | 0.00 |
| Net Purchases | 0.00 |
| Freight Expense | 0.00 |
| Total Cost of Goods Sold | 75,629.92 |
| Payroll Expenses | |
| Wages & Salaries | 1,000,183.25 |
| EI Expense | 21,037.61 |
| CPP Expense | 50,226.52 |
| WCB Expense | 12,298.08 |
| Pension Expense | 58,507.76 |
| Group Insurance Expense | 28,743.32 |
| Wage Recovery | -195,411.60 |
| Ceridian Processing Fee | 2,866.65 |
| User-Defined Expense 5 Expense | 0.00 |
| Employee Benefits | 0.00 |
| Total Payroll Expense | 978,451.59 |
| General & Administrative Expe... | |
| Board | 3,073.95 |
| Capital Campaign | 52,106.08 |
| Accounting & Legal | 21,713.82 |
| Advertising & Promotions | 1,244.69 |
| Bad Debts | 0.00 |
| Business Fees & Licenses | 4,310.98 |
| Cash Short/Over | 2.61 |
| Courier & Postage | 0.00 |
| Credit Card Charges | 4,109.11 |
| Staff/Volunteer Recognition | 5,864.36 |
| Amortization Expense | 0.00 |
| Recreation | 6,797.86 |
| Insurance | 24,688.94 |
| Interest & Bank Charges | 11,472.16 |
| Office Supplies | 8,141.77 |
| IT Services | 1,762.42 |
| Operational Supplies | 5,862.14 |
| Small equipment | 11,447.65 |
| Property Taxes | 0.00 |
| Vehicle - Gas | 8,430.29 |
| Vehicle - Maintenance | 7,260.96 |
| Miscellaneous Expenses | 37.00 |
| Occupational Health & Safety | 1,020.11 |
| Realized Exchange Gain/Loss | 0.00 |
| Storage | 2,577.93 |
| Security | 1,417.45 |
| R&M - Pest Control | 0.00 |
| R&M - Building | 18,109.62 |

Printed On: 06-04-2025

Corridor Community Options for Adults

Income Statement 04-01-2024 to 03-31-2025

| | | |
|--|------|-------------------------|
| R&M - Snow Removal | | 2,337.06 |
| R&M - Grounds | | 4,577.94 |
| R&M - Equipment | | 5,334.58 |
| R&M - Fire Safety | | 161.84 |
| COVID-19 - PPE | | 0.00 |
| R&M - Janitor Supplies | | 3,235.57 |
| Garbage Disposal | | 9,025.70 |
| Staff Training | | 6,728.42 |
| Client Program | | 892.30 |
| Students | | 210.42 |
| Telephone | | 4,760.01 |
| Events | | 5,624.04 |
| Craft Market | | 1,127.58 |
| Purposeful Products | | 5,682.56 |
| Travel & Ent:Non-Reimbursable | | 1,428.41 |
| Heat | | 21,841.67 |
| Power | | 14,621.56 |
| Water | | 1,495.16 |
| Architecture Expense | | 0.00 |
| Project Management Expense | | 0.00 |
| Fundraising Expenses | | 0.00 |
| Visa Commissions | 0.00 | |
| MasterCard Commissions | 0.00 | |
| American Express Commissions | 0.00 | |
| Other Credit Card Commissions | 0.00 | |
| Online Payment Fees | 0.00 | |
| Total Payment Processing Fees | | 0.00 |
| Suspense | | 0.00 |
| Total General & Admin. Expen... | | <u>290,536.72</u> |
| TOTAL EXPENSE | | <u>1,344,618.23</u> |
| NET INCOME | | <u><u>38,647.87</u></u> |

CCOA PROJECTED 2025-2026

SAGE LAYOUT

BUDGET 2025-2026

PROJECTED

REVENUE

| | |
|--------------------------------------|-------------------|
| Door to door Donations | 5,000.00 |
| Operation Revenue from Makers Market | 1,115.00 |
| Sales | 4000.00 |
| Catering | 30,000.00 |
| Thrift Store Sales | 300,000.00 |
| Kindling | 145,000.00 |
| Survey Stakes | 60,000.00 |
| Homes Services | 50,000.00 |
| Auction | 18,000.00 |
| Net Sales | 613,115.00 |

Client revenue

| | |
|----------------|------------|
| Client revenue | 115,000.00 |
|----------------|------------|

SUB TOTAL

728,115.00

Grant Revenue

687,862.00

Other Revenue

40,494.00

TOTAL REVENUE

1,456,471.00

EXPENSE

| | |
|---------------------------------|-------------------|
| Costs of Goods Sold | |
| Catering costs | 20,000.00 |
| Day Program | 2,500.00 |
| Thrift Store Supplies | 6,000.00 |
| Kindling Supplies | 40,000.00 |
| Survey Stakes | 4,500.00 |
| Home services | 35,000.00 |
| Stipends | 3,140.00 |
| TOTAL COST OF GOODS SOLD | 111,140.00 |

TOTAL GENERAL & ADMINISTRATIVE EXPENSES

270,856.00

TOTAL PAYROLL EXPENSE

1,090,159.00

TOTAL EXPENSE

1,472,155.00

NET INCOME

-15684.00