

July 10, 2024

Dear Ms. Swinemer,

Thank you for the continued financial support from the Municipality of East Hants to our East Hants Community Rider service.

The East Hants Community Learning Association (EHCLA) and the East Hants Community Rider (EHCR) play a vital role in our community. Through hands-on learning, accessible affordable transportation, and support with food security we address the core needs of our people. Access to learning, life and food are non-negotiable. Everyone needs access to the necessities and EHCLA serves as a connection point to make those necessities achievable for all.

EHCR exists to help people of all ages, demographics and mobility levels overcome transportation barriers. We help people meet very basic needs such as: get to childcare facilities, medical appointments, job interviews, classes, personal errands, groceries, employment. We also appreciate the ability to help people stay socially connected to their friends, family and community.

EHCLA and EHCR are invested in the community and the people of East Hants. In 2023-2024, EHCR travelled 462,476 kms and delivered 13,042 rides to 1724 passengers. This past fiscal year we served 8% more people than last year but travelled slightly less kilometers than 2022-23.

EHCR is currently operating at/near capacity, so it is due to our increased fleet that we were able to accommodate more passengers this year. Our service is bustling and we are connecting with new passengers every week. Our current vehicle fleet includes: 3 accessible 8 passenger vans, 4 hybrid SUV's, and 1 fully electric SUV. It is, however, important to recognize that public, community and especially rural transportation are as expensive as they are essential. EHCR continues to be challenged with driver recruitment, salary expectations, vehicle maintenance, and the high cost of operations.

Despite the challenges, this past year we were successful in reaching more passengers from more rural areas of East Hants. Thanks to the provincially funded Fare Assistance Program, we were able to subsidize the rides of our lower income passengers. With this subsidy, the cost of travelling from a more rural location is much more affordable. This past year we have served more clients from Noel, Maitland, Gore, Selma, Mount Uniacke, and Densmore Mills than any other year. Most of these clients live on a fixed income and have told us that it is a great relief to be able to use the Community Rider to get where they need to go.

As we look toward 2024-2025, we will be focused on:

- An updated pricing strategy
- Our corporate support program
- Driver recruitment
- Exploring an airport shuttle
- Exploring weekly trips from a selection of non corridor areas as well as the HIAA



-
- Maintain our extended hours of operation
 - Collaborate with the Municipality of EH staff to explore the feasibility of a fixed route service
 - Increasing our capacity to provide service for group trips and transportation to events.
 - Increasing our visibility in communities and among our partners

We are grateful to the Municipality of East Hants for your continued support, both financial and otherwise. The funding you provide assists EHCR to ensure residents of all areas of East Hants can access the services they need. Transportation is an investment in our community and by supporting EHCR, the Municipality of East Hants is reducing barriers to education, employment, healthcare and support for those who need it most.

I have enclosed with this service report a copy of our annual financial statements, a budget for the 2024-25 fiscal year, and a copy of our printed annual report.

If you have any questions, please do not hesitate to contact me.

Yours sincerely,

Tanya Burke
Executive Director
East Hants Community Learning Association

East Hants
**COMMUNITY
LEARNING ASSOCIATION**
Making Learning Accessible



East Hants
COMMUNITY RIDER
Making Life Accessible

Elmsdale
COMMUNITY GARDEN
Making Food Accessible



2023-2024 ANNUAL REPORT

CHARGING AHEAD



POWERFUL NUMBERS

The mission, vision and values of our organization are:

MISSION

Empowering individuals to live with a sense of freedom and confidence through accessible learning opportunities, transportation and food security

VISION

The community of East Hants is supported to learn, grow and thrive

VALUES

Collaboration - Community - Integrity - Inclusion - Connection

EHCLA

Learners Across All Programs: 269

Learning Programs: 17

Digital Literacy Sessions: 73

EHCR

KMs: 462,476

Rides: 13,042

Vehicles: 8

ECG

Plates of Food: 3,926

Community Lunches: 9

Pop Up Markets: 7



TANYA BURKE
EXECUTIVE DIRECTOR

AN ELECTRIC YEAR

Spring is in the air, the birds are chirping, the tulips are standing tall, and all forms of life are starting to shed their winter coats. That means it is time to take a moment to reflect on our past year and prepare to “Charge Ahead” into a new year.

It comes as no shock to anyone that life has gotten extra expensive. We all feel the pinch of the extra costs at home and we are certainly not immune to it here at EHCLA. The cost of doing just about everything has risen - fuel, vehicle maintenance, paper and ink - they have all increased. One thing that hasn't risen in cost, and that is still relatively inexpensive, is our ability to collaborate with our partners and our community. This past year, EHCLA and our team have worked hard at getting ourselves “back out there” and reconnecting. This year we have offered classes in 3 off site locations, increased our fleet of vehicles, connected 3,926 individuals with access to food, and collaborated with many partners, businesses, individuals and community groups.

Despite some bumps in the road, this year has been productive. We have reached more learners through our East Hants Community Learning programs, with the most popular being Digital Literacy skills support. Our East Hants Community Rider service transported more youth than seniors for the first time in our history. Our Elmsdale Community Garden project offered more food than ever before and shows no signs of slowing down.



Whenever I am given a chance, and if you have ever met me you will likely agree, I really enjoy talking to people about our amazing team at EHCLA. It really does take a village to build a great community with great services for those who live here. I am grateful every single day for the dedication, support, skills and commitment of every single person who works and volunteers with us. You are truly the “rubber on our road,” the “nutrients in our soil,” and the “nurturers of skill development and personal growth.” I sincerely thank each of you!

The theme of this year's annual report is “Charging Ahead” and that is exactly what we intend to do. We will charge into 2024-2025 with fresh ideas, while continuing to offer the services that our community relies on. Please take a few moments to check out this year's report and, like me, I hope you feel inspired by the possibilities to come.



EMPOWERING OUR LEARNERS



This year saw considerable growth for our adult learning programs. In addition to our regular offerings, we received funding through the Digital Literacy Exchange Program to expand our technology-based programs to help people learn skills like Fraud Prevention, Emergency Preparation Online Safety and much more.

We have had great success offering our classes outside of our home base. In addition to adult learning programs in Sipekne'katik and technology classes in Noel, we have also held a number of programs at the LWF Community Hall in Fall River. From our new Tales and Trails family literacy program to building confidence with computers, our programs are reaching people of all ages throughout the community.

One of the biggest changes that happened this year was in the partnerships we formed to bring a greater variety of programming to the community. This includes events like our Health Information Lunch & Learn and the session on Income Tax and Service Canada.

THIS YEAR, WE OFFERED:

- **Adult Learning Programs Levels 1-3**
- **Digital Literacy Classes in Elmsdale, Fall River and Noel**
- **GED Preparation**
- **Everyday English Classes**
- **Paper Holiday Crafts**
- **Hot Chocolate Holiday Sing-a-long**
- **Fraud Prevention Workshops**
- **Emergency Preparation Workshop**
- **Online Safety Workshop**
- **Driver's Handbook Series**



I sincerely want to thank all these beautiful people who make up this institution for all their work, effort, dedication, understanding and empathy.

I also want to thank the instructors for the valuable English classes that have been fundamental to overcoming the challenges I face. In my daily life, they have been of great value to me and my family.

Thank you for your willingness to give us a little of your time and to guide us on the right paths.

- Hector Acosta





JEAN WRIGHT
INSTRUCTOR

PROJECTING POSITIVE ENERGY



TOM RICHARD
INSTRUCTOR

MORE PROGRAMS:

- Trip to Pier 21
- End of Year Trip to Burntcoat Head
- Income Tax and Service Canada Workshop
- Health Information Lunch & Learn
- Tales and Trails
- Youth Writing Workshop
- Managing Stress Series
- Worm Composting Workshop
- Sauerkraut & Friends Workshop
- 8th Annual Family Picnic

This year our Family Literacy Day event was led by Lynn Lapthorne and Barb Moxsom. These two local authors ran a weekend session for youth on writing, poetry, illustration and harnessing their creativity. It was exciting to fill our classrooms with enthusiastic young learners and to watch the creative process at work.

At the heart of our organization is community, and several of our events brought together people of all ages. From our heart-warming Holiday Sing-a-long to our fun-filled Family Picnic, we love to show how learning is not just time in the classroom.



Wanted to let you know how much that I appreciated the courses at the Noel Legion on Tuesday and Thursday this winter.

Learned so many things. Made me comfortable with technology. I'm embracing everything with wonder.

Looking forward to participating in more classes this Fall and Winter.

- Richard Harvie



Next year will see some changes, such as the new Canadian Adult Education Certificate (CAEC), which is replacing the General Education Development (GED). What will not change is our focus on programs that connect to the needs of our community. Whether it's a program for your workplace or training for yourself, let us know and we will work together with you to make it happen!



HAYLEY MILLER
DISPATCHER / ADMIN

CHARGED WITH NEW POSSIBILITIES



Electra - 2024 Hyundai Kona

Another great year accomplished!

This year we retired Lancelot, our 2016 Mitsubishi, with roughly 450,000 kilometers on it. Thanks to the Rural Transit Solutions Fund, we were able to purchase two new SUVs: a hybrid 2023 Kia Sportage and our first fully electric vehicle, a 2024 Hyundai Kona. This brings us up to 8 vehicles! Our fleet is growing fast to meet the needs of our community.

EHCR had more rides than ever last year, but due to a lot of local runs, our kilometres travelled were slightly less. It just goes to show how much need for transportation there is within our region. One program that helped a lot of passengers was the Fare Assistance Program, which reduced the cost of transportation for people with low income. Provincial funding for this program makes a big difference to many of our passengers and we're very grateful to be able to continue it this year.

We had two (free) Christmas shopping trips for seniors this December. The Community Rider transported more youth than ever before – ridership under the age of 18 was over 22% of our service this year! We increased the number of deliveries for businesses and families, including groceries, frozen meals and items from the food bank. This demonstrates the versatility of our service – it's for people of all ages and for any purpose you can imagine!



Class trip to Oakfield Park Zoomster - 2023 Kia Sportage



"Just wanted to give you a pat on the back for excellent service we received from Community Rider. Easy to book, reasonable price and prompt, friendly and skilled drivers... Thank you for this wonderful service!"

- Trish Bekkers

As we start another year, we are one step closer to launching our new system for booking rides, Blaise. We're hopeful this will increase the efficiency of our service and make it easier for people to book a ride.

It's also important to look back at the past year and see our successes: we reached more people, drove longer hours, and worked harder than ever as a team to support the needs of our passengers. Thank you to our amazing team: the drivers, our admin team and volunteers that support our work in the community. People are facing a lot of challenges, and, whether it's listening on the phone or providing a much-needed ride, we exist to make our community a better place.

THANK YOU TO OUR DRIVERS!



**Neil
Barr**



**Dave
Hue**



**Brian
MacInnis**



**Mark
Lynch**



**Bev
Clarke**



**George
Morrison**



TANYA ASHLEY
GARDEN COORDINATOR

FEEDING OUR GROWING COMMUNITY



KRESTIN MOSA
GARDENER



The Elmsdale Community Garden project is supported by a great team: Garden Coordinator Tanya Ashley, Krestin Mosa, Stanley (Junior) Ashley, and Becky Grant. We are fortunate to have the support of the EHCLA and Community Rider team and many dedicated volunteers who come to our events to help the project in many ways.

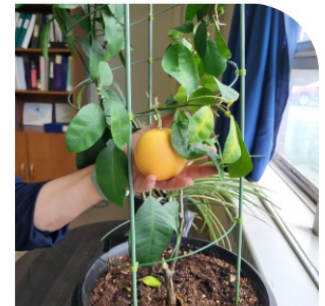
2023-2024 proved to be a productive year for the ECG. The pop up markets and freezer meals are especially popular with the community. The project had great support from Elmsdale Superstore and Withrow's Farm Market this past year. They assisted us by subsidizing the produce we purchase for pop up markets and the ingredients needed to keep the freezer full. We also rented the Elmsdale Legion for several events and have found it to be a great place to connect with the community. These partnerships have been invaluable.

New to the project this year is our greenhouse, built with materials donated by Elmsdale Lumber. This greenhouse will enable us to grow our own transplants, start the garden earlier, and plant multiple times per year. Special thanks to Junior, whose woodworking skills led to the construction of the greenhouse, as well as countless other jobs around the garden.

Thank you all, for everything that you do. We have had each and every one of the meals that we're done through this group each and every one was tasty, well presented.

- Dave Osborne

- Garden Boxes
- Harvest Dinner
- Pop Up Markets
- Community Lunches
- Freezer Meals
- Community Events



This year, our indoor grapefruit tree bore fruit! We harvested 2 grapefruits from it - 1 was served up at our AGM!



As the cost of groceries keeps increasing, the garden project is going to be even more important and necessary for our community.

Thanks to all for a successful year and I look forward to the upcoming gardening season.



2023-2024 BOARD OF DIRECTORS

Our Board of Directors is a group of dedicated volunteers that helps guide our organization and ensure that we stay true to our cause. From supporting us at events to policy review and everything in between, our board is there to help us connect to our community and achieve our goals.



Paula
Wadden



Caitlin
Patterson



Cathy
MacDonald



Gennie
Himelman



Gina
Winfield



Cecil
Dixon



Alicia
Wilmot



Stacey
Harrison



Leanne
Taylor



Leah
MacMillan



Wanda
Hirtle

This year, our board undertook two big projects: a vision for the future with our **new 2023-2028 Strategic Plan** and a review of our **Policies and Procedures**. These documents will prove important in the days ahead to help us overcome the challenges of inflation, expansion and maintaining an exceptional working environment for our staff and volunteers.

STRATEGIC PRIORITIES

- **Community Engagement & Collaboration**
- **Adaptive Approach to Program Excellence**
- **Organizational Sustainability**

2023-2024 FUNDERS & PARTNERS

FUNDERS

EHCLA, EHCR and ECG receive funding from a range of government and community supporters. This funding enables us to deliver free programs and offer subsidized transportation through the Community Rider.

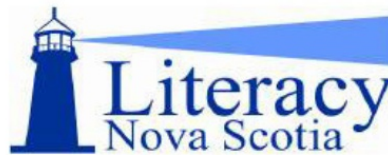


Government
of Canada

Gouvernement
du Canada



EAST HANTS



Shannex™



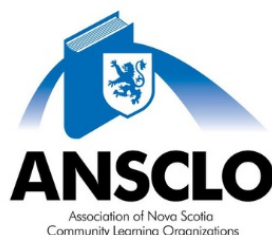
CANADIAN
RED CROSS



EAST
HANTS
Community Health Board
nova scotia
health authority

PARTNERS

We strongly value collaboration. We partner with many other organizations, institutions and businesses to help our programs reach further.



2023-2024 CORPORATE SUPPORTERS



Colchester East Hants
Health Centre Foundation
Rooted in community support.



East Hants
Writer's
Group



Connect with us online!
easthantslearning.com
communityrider.ruralrides.ca



Peverill & Associates Incorporated

**East Hants Community
Learning Association**

FINANCIAL STATEMENTS

MARCH 31, 2024

East Hants Community Learning Association

MARCH 31, 2024

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Peverill & Associates Incorporated

East Hants Community Learning Association

INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT

To the Directors of East Hants Community Learning Association

We have reviewed the accompanying financial statements of East Hants Community Learning Association that comprise the statement of financial position as at March 31, 2024 and the statements of operations, net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not for profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Practitioner's Responsibility

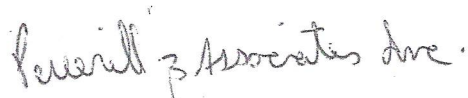
Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that these financial statements do not present fairly, in all material respects, the financial position of East Hants Community Learning Association as at March 31, 2024, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not for profit organizations.



June 5, 2024

Lower Sackville, Nova Scotia

CHARTERED PROFESSIONAL ACCOUNTANTS

LICENSED PUBLIC ACCOUNTANTS

~ Founded in 1988 ~

5 Florence Street, Lower Sackville, Nova Scotia B4C 1J5

Phone: (902) 865-6580 Fax: (902) 865-6590

East Hants Community Learning Association

STATEMENT OF FINANCIAL POSITION

AS AT MARCH 31, 2024

	<u>2024</u>	<u>2023</u>
ASSETS		
CURRENT		
Cash	\$ 264,044	\$ 297,688
Accounts receivable	139,236	112,062
HST Recoverable	10,350	12,707
Prepaid Expenses	<u>2,703</u>	<u>2,742</u>
	<u>416,333</u>	<u>425,199</u>
EQUIPMENT (Note 3)	<u>195,626</u>	<u>161,712</u>
	<u>\$ 611,959</u>	<u>\$ 586,911</u>
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities	\$ 33,604	\$ 22,829
CRA Source Deductions Payable	10,981	10,557
Deferred Revenue (Note 4)	<u>91,118</u>	<u>68,656</u>
	<u>135,703</u>	<u>102,042</u>
LONG-TERM		
Deferred Capital Grants (Note 4)	180,138	136,922
Covid Loan	<u>-</u>	<u>60,000</u>
	<u>180,138</u>	<u>196,922</u>
	<u>315,841</u>	<u>298,964</u>
NET ASSETS		
CONTRIBUTED AND OTHER SURPLUS	20	20
NET ASSETS	<u>296,098</u>	<u>287,927</u>
	<u>296,118</u>	<u>287,947</u>
	<u>\$ 611,959</u>	<u>\$ 586,911</u>

APPROVED ON BEHALF OF THE ASSOCIATION:

Paula Wadden CHAIRPERSON
Cathy Holdmore SECRETARY

East Hants Community Learning Association

STATEMENT OF OPERATIONS AND NET ASSETS

FOR THE YEAR ENDED MARCH 31, 2024

	<u>2024</u>	<u>2023</u>
RECEIPTS		
EHCLA - Government Funding	\$ 245,787	\$ 229,376
- Donations	4,816	4,925
- Fundraising and Other	30,570	45,218
EHCR - Government Funding	350,697	315,465
- Membership	2,220	600
- Fundraising, donations and other	47,177	13,589
- Van and car revenue	<u>160,759</u>	<u>153,406</u>
	842,026	762,579
DISBURSEMENTS		
EHCLA:		
Salaries and Benefits	215,678	206,650
Amortization	365	552
Bookkeeping	2,936	3,262
Rent	18,000	18,400
Insurance	2,000	2,232
Office, Administrative, and Other	32,951	40,874
Community Garden	10,830	15,948
EHCR:		
Salaries and Benefits	119,223	93,722
Rent	12,000	12,000
Insurance	1,980	2,070
Vehicle Expenses	118,735	98,362
Vehicle wages	197,930	175,855
Office, Administrative, and Other	38,926	32,029
Vehicle Amortization	<u>62,116</u>	<u>49,734</u>
	<u>833,670</u>	<u>751,690</u>
EXCESS OF RECEIPTS OVER DISBURSEMENTS BEFORE THE FOLLOWING	8,356	10,889
(LOSS) ON SALE OF VEHICLE	<u>(185)</u>	<u>(2,364)</u>
EXCESS OF RECEIPTS OVER DISBURSEMENTS	8,171	8,525
NET ASSETS, beginning of year	<u>287,927</u>	<u>279,402</u>
NET ASSETS, end of year	<u>\$ 296,098</u>	<u>\$ 287,927</u>

East Hants Community Learning Association

STATEMENT OF CASH FLOWS

MARCH 31, 2024

	<u>2024</u>	<u>2023</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash Received	\$ 880,530	\$ 711,963
Cash Paid to Suppliers	(756,923)	(717,629)
Interest Paid	<u>(671)</u>	<u>(671)</u>
FINANCING ACTIVITIES		
(Decrease) increase in long term debt	<u>(60,000)</u>	<u>-</u>
INVESTING ACTIVITIES		
Additions to Equipment	<u>(96,580)</u>	<u>(87,728)</u>
 DECREASE IN CASH	 (33,644)	 (94,065)
CASH, beginning of year	<u>297,688</u>	<u>391,753</u>
CASH, end of year	<u><u>\$ 264,044</u></u>	<u><u>\$ 297,688</u></u>

East Hants Community Learning Association

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

1. PURPOSE OF THE ORGANIZATION

Adult Learning Services

The goal of East Hants Community Learning Association (EHCLA) is to examine, address, and promote awareness of the life-long learning needs of adults in the community and to facilitate coordination of programs designed to meet those needs. EHCLA communicates with other learning networks and literacy groups and engages in projects and partnerships that enable the adults in the community to access and to participate in life-long learning opportunities.

Transportation Service

The goal of the East Hants Community Riders (EHCR) is to offer an affordable alternative transportation service to all residents of East Hants including those who are challenged by a lack of transportation due to disability, age or social/economic disadvantages.

2. SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of Presentation

The financial statements have been prepared in accordance with Canadian accounting standards for Not-for-Profit organizations.

(b) Cash

Cash represents funds and guaranteed investment certificates held on deposit at Canadian banks.

(c) Equipment

Equipment is recorded at cost. Depreciation is provided annually at rates calculated to write-off the assets over their estimated useful lives as follows:

Vehicles	- 30% diminishing balance
Computer equipment	- 55% diminishing balance
Office furniture & equipment	- 20% diminishing balance

(d) Financial Instruments

The Association's financial instruments consists of cash, accounts receivable, accounts payable, and accrued liabilities. Financial instruments are initially recorded at fair value and then carried at amortized cost. The fair values of these financial instruments approximate their carrying values, unless otherwise stated.

East Hants Community Learning Association

NOTES TO THE FINANCIAL STATEMENTS

MARCH 31, 2024

2. SIGNIFICANT ACCOUNTING POLICIES (Cont.)

(e) Revenue Recognition

Revenue is recognized using the accrual basis of accounting

(f) Use of Estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenditures during the reporting period. Actual results could differ from these estimates.

3. EQUIPMENT

	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net 2024</u>	<u>Net 2023</u>
Computer equipment	\$ 4,347	\$ 4,267	\$ 80	\$ 178
Vehicles	449,167	253,147	196,020	161,939
Office furniture and equipment	-	474	(474)	(405)
	<u>\$ 453,514</u>	<u>\$ 257,888</u>	<u>\$ 195,626</u>	<u>\$ 161,712</u>

4. DEFERRED REVENUE

Deferred revenue includes the amount of specific grants received in the year that have not been spent as of the year end date. Deferred capital grants represent the amounts received to assist in the purchase of equipment, these grants are amortized to income on the same basis as the related asset.

5. ECONOMIC DEPENDENCE

The organization is economically dependent upon government. Loss of these funding sources would have a major impact upon the organization.

The organization is dependent on volunteers, the loss of which would have a significant impact upon the organization.

COMMUNITY TRANSPORTATION ASSISTANCE PROGRAM (CTAP)						Notes & Variance Explanation:
3 Year Approved Budget						
	Budget 2023-24	Actuals 2023-24	Budget 2024-25	Budget 2025-26	Budget 2026-27	Please provide explanations for all (revenue/cost) variances above 5% and 5,000 when comparing budgets years over year.
	As per approved 23-24 budget	Should be identical to signed Schedule C-D	Once approved this should be identical to Schedule C-D			
Notes:						
Revenue Sources:						
CTAP (Province)	105,366	105,366	196,568	196,568	196,568	Received funding increase
Fare Assistance Program (Province)	16,100	15,649	18,700	18,800	18,900	Received funding increase
Municipal or Band contributions	50,000	50,000	50,000	50,000	50,000	
HRM Rural Transit Fund	35,000	25,603	28,000	33,000	35,000	We plan to invest in building up this service area
Fuel Tax Rebate (Province)	5,100	4,983	5,200	5,200	5,200	
Fuel Tax Rebate (Federal)	525	449	475	500	500	
Federal HST Rebate	7,000	10,020	10,500	11,000	11,500	
Fare Income - passengers	165,000	159,027	162,000	165,000	165,000	
Fare Income - Deliveries	5,000	2,150	2,400	2,500	2,500	
Subsidy Income (as applied)	2,500	873	915	975	1,025	
Fundraising	9,000	-	-	0	0	We have no plans to fundraise in the near future
Donations (charitable tax receipt issued)	1,500	1,780	2,000	2,200	2,500	
Corporate Sponsorship - advertising	5,000	4,314	6,000	7,000	8,000	We are promoting a new corporate support program
One time CTAP Provincial Grant	0	31,000				
Other - One time funding	10,000	44,153	10,000	10,000	10,000	We will look to alternate funding sources to support the EHCR service
Other - RTA reimbursement for driver training	250					
NS-TRIP						
Other - Gain on sale of vehicle		2,500				
TOTAL Revenue	417,341	457,867	492,758	502,743	506,693	
Administrative Expenditures:						
Salaries and Benefits (mgt/dispatch)	111,000	118,882	127,500	129,000	130,000	Will be reviewing staff salaries
Office Rent/Utilities/Maintenance	6,000	6,000	6,000	6,000	6,000	
Office Expenses/Supplies	4,400	3,134	3,300	3,400	3,500	
Phone/Internet/Web costs	6,700	7,298	7,500	7,700	8,000	
Advertising, Promotion	2,000	2,218	2,500	2,500	2,500	
Contractual Costs	4,300	4,528	5,000	5,200	5,400	
Association Dues and Fees	700	922	1,000	1,000	1,000	
Meeting/Conference Expenses	700	316	750	850	1,000	Will be attending more community and service related meetings
Staff/Board Mileage/Travel expenses	1,000	874	1,200	1,300	1,500	We anticipate incurring a larger expense
Staff/Volunteer Training	750	447	2,500	2,500	2,500	On boarding the Dispatch software and driver app, OH&S training, mental health training, driver tra
Insurance (non-vehicle)	2,150	1,979	2,200	2,400	2,600	

Other - Bank fees and charges	400	324	375	385	400	
Other - Miscellaneous	0	425				
Other - uniforms			750	850	950	
Other - bad debt	350		250	250	250	
NS-TRIP						
Total Admin Expenditures	140,450	147,347	160,825	163,335	165,600	
Vehicle Expenditures:						
Salaries & Benefits (Drivers)	180,000	182,330	220,000	222,500	225,000	Drivers will be paid more and we anticipate recruiting additional drivers
Stipend to Volunteer Drivers	1,000	450	500	500	500	
Parking/Tolls Expense	800	766	800	800	800	
Insurance (vehicles)	11,000	7,913	10,000	10,000	10,000	We anticipate increases in this volatile expense category
Vehicle Repairs/Maintenance	30,000	44,214	47,000	48,000	50,000	Even with a newer fleet, this expense is getting more expensive
Vehicle Registration	300	303	400	400	400	
Fuel	51,000	44,253	46,000	47,000	48,000	Even with a large hybrid fleet, fuel is still expensive
Other - Drvier fees	400	359	500	500	500	
Other - EV ChargingMiscellaneous		12	500	500	500	We don't have enough data to accurately predict charging costs
Total Vehicle Expenditures	274,500	280,600	325,700	330,200	335,700	
TOTAL OPERATING EXPENSES	414,950	427,947	486,525	493,535	501,300	
CASH SURPLUS (Deficit)	2,391	29,920	6,233	9,208	5,393	
CURRENT BANK BALANCE		152,946	159,179	168,387	173,780	
CAPITAL (VEHICLE) RESERVE	10,000	10,000	10,000	10,000	10,000	
ATAP			0	0	0	We have not yet made a decision regarding further vehicle purchases.
RTSF			0	0	0	We have submitted a second application to RTSF but have not been approved
TOTAL RIDERSHIP		13,042	13,150	13,500	13,750	
RIDES PER CAPITA	0	0.42	0.42	0.44	0.44	

Name of Service :

East Hants Community Rider

Service Area Pop (Census 2021):

30,963

Date Approved by Board:

10-May-24

Signature of Board Treasurer (or Chair):

