

REQUEST FOR PROPOSALS

Supply, Install, & Commission Conference Equipment,
Council Chambers
RFP50778 - Addendum 2

Release date: March 7, 2025

Proposals will be received up to
2:00:00 pm local Nova Scotia time on March 12, 2025

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1.1 QUESTIONS

The intent of including a specification with some detail was to ensure that East Hants receives a robust system which will perform in their environment. However, East Hants recognizes that there may need to be variances from the mandatory specification in cases where the approach to installation, topology, or the physical configuration of the Equipment is different than what is stated.

The following questions identify specific questions that have been asked and the expectation is that proponents will clearly describe the Equipment and materials list they will use and their installation methodology which, if in line with the intent of the requirements, will be subject to evaluation, not rejection, if one or more of the requirements is not met exactly.

1. The spec mentions that the control interface for the Conference Main Controller system should be 9 pin, D-type female head, connecting the central control system main unit. Can you confirm that using standard network cabling will meet the requirements?

Connectivity between individual units within the conference system shall be left to the discretion of the manufacturer, both wire and connector, as long as the design intent of the specification is met.

2. Similar as above, to the Chairperson unit, spec states “transmits up to 64chs high quality digital audio signals on a dedicated 8-pin cable. Can you confirm that standard network cabling will meet the requirement?

See response to 1

3. For the chairperson and delegate units, the specs mention a touch screen with Braille. Can you confirm that a touch screen with haptic feedback and tactile reference buttons will meet the requirements?

Yes

4. Under Section C.1 Delegate Councillor Unit(s), the specification states that the Delegate unit should have the same feature set as the Chairman Unit except for Chairman Master Control. Please define what Chairman Master Control means specifically.

See Chairperson Unit Description in specifications. The Chairperson needs to be able to view the Request to Speak and have the ability to control the microphones from a single view. No vote control required by Chairperson. This control does not need to be integrated into the Chairperson unit; if there needs to be a monitor with input control to allow for this, this is acceptable.

5. If the Delegate unit is to be the same base model as the Chairman unit, the Delegate unit will not have an 8-pin DIN cable. The Chairperson unit that meets the specs uses RJ-45 connectors. Please confirm whether you want the Delegate unit to be the same base model as the Chairperson unit or whether you want another Delegate unit with an 8-pin DIN connector.

See response 1

6. Does the Chairperson unit need the ability to control the RTS list as well as displaying it? If so, this can eliminate one of the PCs.

No.

7. The CAT6 cabling for the existing Shure system is not enough to support providing the fully redundant topology that is requested in the spec. Additional runs would be required. Who will provide those additional runs and is there a clear cable path to all seating?

Successful proponent is required to provide a complete and functional system as per design, including wiring.

As-built documents are included with this Addendum (separate download) showing the room as it was built. Note that the wiring shown is the previous wiring, not the current wiring used for the current system.

8. Page 18-21 The equipment and quantities specified are specific to one manufacturer, yet 3 manufacturers are acceptable. Please confirm if these are mandatory specifications for the hardware required.

Specifications as outlined are to be considered as a minimum standard. Should a product deviate from specification, detail this difference with your submission.

9. Page 19 The RFP calls out Dante for the main controller, yet the current DIS CCU is wired analog only to the DSP. If Dante is mandatory, can you confirm that the DSP has the capability of software-based Dante, and does it have current Dante licensing?

If a system is compatible with AES67, AES 67 will work with most Dante topologies with some limitations. Our understanding is that all approved manufacturers are sufficiently compliant.

10. Can you provide an overview of how the existing Crestron system controls the Shure DIS system?

No, the Crestron system doesn't control the discussion system, however they integrate in that the Shure system's active microphones trigger camera pre-sets.

11. Can you provide screenshots of current pages on the existing touch panel?

No. A site visit was provided which proponents were free to attend.

12. Are the cameras controlled manually or automatically based on the active microphone on the discussion system?

Automatic only with no manual override.

END OF ADDENDUM

