

CAO's OFFICE

REQUEST FOR PROPOSALS

Laptop Computers and Docking Stations
RFP50260 - Addendum 1

Release date: July 12, 2019

Proposals will be received up to
3:00:00 pm local time on Thursday, July 25, 2019

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TABLE OF CONTENTS

TABLE OF CONTENTS.....	2
1.1 Responses to Questions	3



1.1 Responses to Questions

- 1.) *On the cover page of the RFP, the RFP # is stated as being "RFP50160", however, on page 5 of 23, Section 1.5.1 under the address, it's stated as "RFP 50260". Please identify clarify the correct RFP number.*

The correct number is RFP50260.

- 2.) *"Section C. Mandatory Technical Requirements - Pg.21 of 23, Requirement: Full keyboard with number pad (does not need to be illuminated). 15.6" matte finish display. This size is representational of the expected size and minor deviations, provided they are acceptable to East Hants, may be considered." The required 15.6" screen size is not offered for rugged notebooks. The industry standard for IP.xx specialized rugged devices is 14" or less. With the reduced footprint, the keyboard is full sized however numeric keypad is not offered. Will the municipality please amend to accept IP.xx certified Mil 810G devices with 14" screens?*

Our intent is not to specify a "ruggedized" computer; we have seen a number of business machines which are tested to the standard without being "rugged" or "certified". As we said in the RFP in identifying the mil standard, "... East Hants will consider other test methodologies," but "it is up to the proponent to demonstrate that the test methods they use, to East Hants' satisfaction, are equivalent."

The keyboard and number pad are essential to how these machines will be used by our staff. While we might consider minor deviations to screen size, 14" is not acceptable.

- 3.) We have had inquiries from out of province suppliers, including the United States, with respect to providing proposals. While we have no objection to out of province suppliers competing, we have to have confidence that all of our requirements, including the warranty and service requirements, can be met. Therefore, manufacturers and resellers providing a proposal must:

- Describe how they will deal with the logistics necessary to supply and deliver these products, including any information related to customs clearance if the products must come from outside of Canada;
- Provide products which are approved for sale in Canada, configured for Canadian use, and which meet any regulations applicable to Canadian goods. Nova Scotia shall be the jurisdiction of any disputes which may arise related to a purchase of these products;
- Ensure they have the manufacturer's permission to sell into this territory; and
- Ensure that the manufacturer will honour warranty and any other service commitments in the event the reseller is no longer in business.

East Hants may contact the manufacturer to verify any proponent has the permission to sell the products and may reject any proposal where such permission cannot be verified.

END OF ADDENDUM