

# INFRASTRUCTURE & OPERATIONS

## REQUEST FOR PROPOSALS

Curbside Collection  
RFP50167 - Addendum 2

Release date: July 17, 2017

Proposals will be received up to  
3:00:00 pm local time on Thursday, August 3, 2017

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## CLARIFICATION

As a result of the Vendor Session held July 13, 2017, East Hants are issuing the following clarifications.

- 1 We understand that the availability of new equipment is subject to long lead times at the moment. We were aware of the issue, though it may be worse than we had anticipated. We have provided a mechanism in the agreement to account for the long lead-time (clause 104 (b)). The intent is that the successful Proponent will demonstrate that they are making a reasonable effort to obtain new or compliant equipment as soon as possible after award. This effort may be supported by order confirmations from factory or other proof acceptable to East Hants that equipment has been ordered or is otherwise in the process of being obtained.

We also request lead-time data, as reported to you by the manufacturer, to be provided in the response to question 2 in Appendix A.

- 2 The price for the collection of metal is to be included in the pricing table 3 (a) as part of the price for Recycling, regardless of how you propose to collect it.

- 3 The Performance Bond language in clause 166 is unclear. Clause 166 is hereby revised to read:

"The Performance Bond must be in a form acceptable to East Hants and must be executed by a duly licensed Surety Company in an amount equal to 50% of the estimated annual value of the agreement."

## QUESTION

We have a question in regards to the observation presented at the today's meeting on compaction of the recycling material.

You mentioned that the recycling material cannot be "aggressively" compacted, but it can only be "gently" compacted.

This distinction has a significant impact on potential savings for East Hants municipality because, as you can imagine, more compaction is related to less collection time which translates to better price. This distinction also calls for two different type of vehicles and we need to be sure on which vehicles we allowed to purchase.

We need confirmation that we can apply a certain amount of pressure on the material without being penalized.

In discussion with our recyclable processor, Municipality of Colchester, they have indicated that we cannot allow compaction that will impact the recyclability of the product. Fibre material can be compacted a bit, however if containers are compacted to any degree they will not be able to be separated for proper sorting. As a result, East Hants would not support rear loaders for the collection of recyclables.

As to the degree of compaction that would be acceptable, unfortunately that is something that would have to be arrived at in conjunction with the processor of the day (presently Colchester). We understand one of their customers does apply moderate compaction to recyclables but this is at the maximum end of what is acceptable and is not to the extent a rear loader would compact. The point is that the recyclables must be able to be processed without causing the processor any additional cost or time in processing.

End of Addendum

